

## **QUESTIONS AND ANSWERS ON ABSENTEE VOTING BY MAIL PURSUANT TO SECTION 19 OF THE ARTICLES OF ASSOCIATION AND SECTION 127 AUSTRIAN STOCK CORPORATION ACT**

**Question: I cannot personally attend the Annual General Meeting on April 18, 2013. I have read the agenda and resolutions proposed by the Management and Supervisory Board, and have formed an opinion. Can I cast a vote by mail at the upcoming Annual General Meeting?**

Answer: Yes, Austrian Post has provided for the possibility of voting by mail for precisely this case:

- A) Study the instruction sheet, fill out the ballot, sign it and then send it to the designated notary public Rupert Brix, Seilerstätte 28, 1010 Vienna, so that he receives the ballot no later than April 15, 2013.
- B) Also if you vote by mail, you will have to request that your depository banks issue a deposit confirmation in the form of a safe custody receipt from your depository bank pursuant to Section 10a Stock Corporation Act (AktG) and send this confirmation to the Company at one of the designated addresses listed in the invitation to the Annual General Meeting, so that the custody account confirmation is received by the Company no later than April 15, 2013.

**Question: Can I reconsider my decision and revoke the votes cast on the submitted absentee ballot?**

Answer: Yes. There is a separate form for this to revoke the votes. It is sufficient if the filled out and signed form (revocation) is received by the notary public Rupert Brix per fax at +43 (0) 1 512 46 11 – 28 no later than April 17, 2013. If necessary, make sure the filled out form is sent by fax early enough.

**Question: If I have already cast my vote per absentee ballot, can I still personally attend the Annual General Meeting?**

Answer: In principle yes. You are cordially invited to attend the Annual General Meeting and to listen to the lectures and reports and to follow all the events happening at the Annual General Meeting. However, if you have not revoked the votes you have cast by mail in a timely manner, you will not have the right to speak or pose questions, to make proposals and in particular will not have the right to exercise your voting rights or the right of objection.

**Question: What are the advantages of voting by mail?**

Answer: Anyone who has already formed an opinion can conveniently cast votes by mail on the resolutions proposed by the Management and Supervisory Board with respect to the items on the agenda in line with the invitation to the Annual General Meetings. The shareholder knows that his vote will be registered and taken into account, as if the shareholder himself personally cast his vote at the Annual General Meeting by marking the applicable box. This also applies if the shareholder personally attends the Annual General Meeting but does not want to stay until the end or until voting has been completed on all proposed resolutions.

**Question: What costs are involved if I decide to cast an absentee ballot by mail at the upcoming Annual General Meeting?**

Answer: Of course Austrian Post will send you the required documents for absentee voting at no charge. These materials include a pre-stamped return envelope (for posting in Austria). Thus you will not incur any additional costs if you send in your ballot by mail. With respect to the issuance of a safe custody receipt pursuant to Section 10a AktG, which is the pre-requisite for any kind of participation in connection with the Annual General Meeting, the same terms and conditions apply as for people who personally attend the Annual General Meeting.

**Question: If another resolution requiring a vote is proposed in the course of the Annual General Meeting, do I still have the opportunity to take part in the voting by mail??**

Answer: Unfortunately this is not possible. Shareholders voting by mail can naturally not react to events taking place at the Annual General Meeting, and will not be able to vote on resolutions which are first proposed during the Annual General Meeting itself. Moreover, if the proposed resolution in the Annual General Meeting has contents which deviate from those contained on the ballot form, which is in principle possible, the submitted votes by mail are not considered to be valid.

**Question: If additional items are placed on the agenda, or if resolutions are proposed by shareholders in accordance with legal regulations and are published on the Company's Website, can I vote on these new items by mail?**

Answer: Yes. In this case the Company will make a new ballot available on its Website at [www.post.at/ir](http://www.post.at/ir). Please note that due to time constraints it is not possible to automatically send shareholders a new ballot. For this reason, it is important to regularly check the Company's Website at [www.post.at/ir](http://www.post.at/ir) whether any additional items have been placed on the agenda, or whether resolutions proposed by shareholders in accordance with prevailing legal regulations have been published on the Company's Website at [www.post.at/ir](http://www.post.at/ir).

**Question: What will happen with my ballot and will my ballot be taken into account in the voting process?**

Answer: The filled-out ballot form is to be sent to the notary public Rupert Brix, who also certifies the resolutions passed by the Annual General Meeting. Mr. Brix, the notary public, will note on the envelope or on the ballot the precise time in which the ballot was received, and ensure that the voting behaviour of the shareholder taking advantage of absentee voting by letter is neither made known to the Management Board nor to the Supervisory Board nor to the other shareholders before the voting takes place at the Annual General Meeting. The counting of the votes submitted by absentee ballots will take place under the supervision of the notary public Rupert Brix.

The relevant documents and information are available on the Company Website at [www.post.at/ir](http://www.post.at/ir). You can also request that the documents and information be sent to you by contacting the Investor Relations Department at +43 (0) 57767 - 30401.